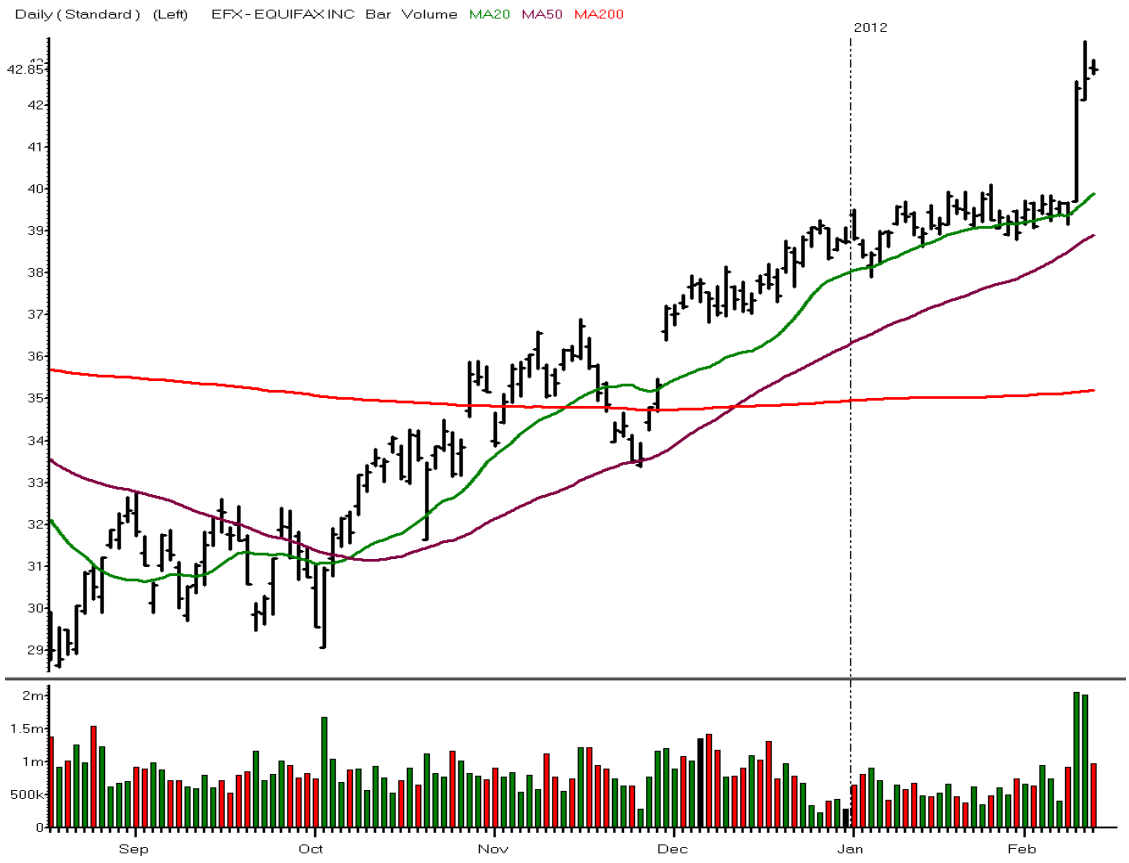
Around The Horn Plan
Tuesday, February 14, 2012



Symbol	COH	Sector Symbol	$IXY.X
Description	COACH INC		
Pattern	Infield Fly	Textiles, Apparel & Luxury Goods	
Position	Short	Resistance 2	75.75
Entry	74.01	Resistance 1	75.37
Stop	74.45	Pivot	74.74
Initial Target	73.45	Support 1	74.36
Ratio	1.27	Support 2	73.73
50% To Target	73.73		

Around The Horn Plan
Tuesday, February 14, 2012



Symbol	EFX	Sector Symbol	$DJI
Description	EQUIFAX INC		
Pattern	Infield Fly	Research & Consulting Services	
Position	Short	Resistance 2	43.24
Entry	42.64	Resistance 1	43.05
Stop	43.11	Pivot	42.89
Initial Target	42.13	Support 1	42.70
Ratio	1.09	Support 2	42.54
50% To Target	42.39		

Around The Horn Plan
Tuesday, February 14, 2012



Symbol	NE	Sector Symbol	$XOI.X
Description	NOBLE CORPORATION BAAR NAMEN -AKT		
Pattern	Infield Fly	Oil & Gas Drilling	

Position	Short	Resistance 2	40.04
Entry	38.74	Resistance 1	39.52
Stop	39.11	Pivot	39.18
Initial Target	38.28	Support 1	38.66
Ratio	1.24	Support 2	38.32
50% To Target	38.51		

Around The Horn Plan
Tuesday, February 14, 2012



Symbol	SWN	Sector Symbol	$XOI.X
Description	SOUTHWESTERN ENERGY CO		
Pattern	Infield Fly	Oil, Gas & Consumable Fuels	

Position	Short	Resistance 2	34.46
Entry	33.35	Resistance 1	34.03
Stop	33.71	Pivot	33.74
Initial Target	32.90	Support 1	33.31
Ratio	1.25	Support 2	33.02
50% To Target	33.13		

Stocks To Watch

Tuesday, February 14, 2012



BUNGE LIMITED

Symbol		**BG**
Pattern		Infield Fly
Position		Short
Entry		63.48
Stop	?	
Initial Target		62.90
50% To Target		63.19
Resistance 2		**64.54**
Resistance 1		**64.25**
Pivot		**63.91**
Support 1		**63.62**
Support 2		**63.28**
Sector		Agricultural Products
Sector Symbol		$CMR.X



COVENTRY HEALTH CARE INC

Symbol		**CVH**
Pattern		Line Drive
Position		Long
Entry		32.58
Stop	?	
Initial Target		32.95
50% To Target		32.77
Resistance 2		**33.23**
Resistance 1		**32.76**
Pivot		**32.02**
Support 1		**31.55**
Support 2		**30.81**
Sector		Managed Health Care
Sector Symbol		$HCX.X



TIDEWATER INC

Symbol		**TDW**
Pattern		Infield Fly
Position		Short
Entry		59.81
Stop	?	
Initial Target		59.44
50% To Target		59.63
Resistance 2		**60.93**
Resistance 1		**60.53**
Pivot		**60.22**
Support 1		**59.82**
Support 2		**59.51**
Sector		Oil & Gas Equipment & Services
Sector Symbol		$XOI.X

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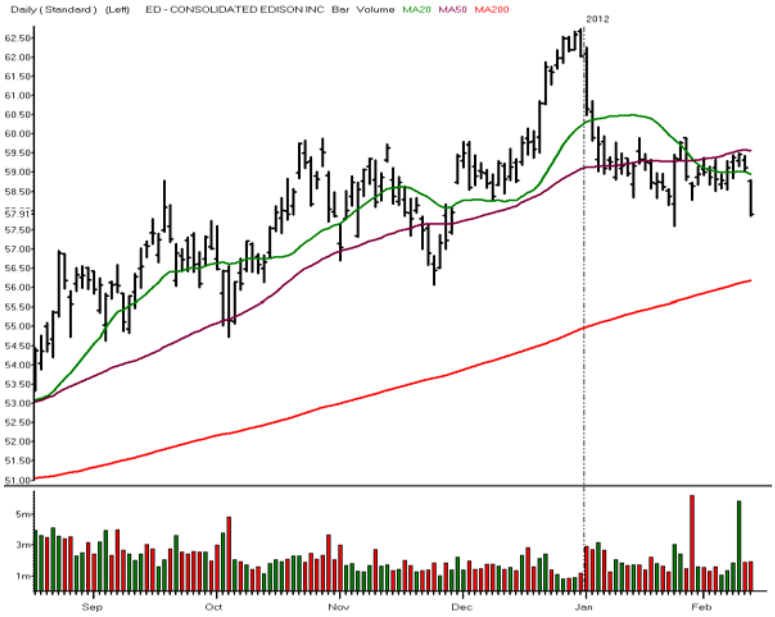
Stocks And Sectors On The Radar

Tuesday, February 14, 2012



CONSOLIDATED EDISON INC

Symbol	ED
Sector	Multi-Utilities
Sector Symbol	$UTY.X
Pattern	Fast Ball
Position	Short
Entry	57.77
Target	57.48
R2	**59.14**
R1	**58.52**
Pivot	**58.20**
S1	**57.58**
S2	**57.26**
50% To Target	57.63



EXTRA SPACE STORAGE INC

Symbol	EXR
Sector	Specialized REITs
Sector Symbol	$DJR.X
Pattern	Switch Hitter
Position	Long
Entry	26.79
Target	27.03
R2	**27.03**
R1	**26.85**
Pivot	**26.51**
S1	**26.33**
S2	**25.99**
50% To Target	26.91

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Stocks And Sectors On The Radar

Tuesday, February 14, 2012



INTL PAPER CO

Symbol	IP
Sector	Paper Products
Sector Symbol	$IXB.X
Pattern	Line Drive
Position	Long
Entry	33.33
Target	33.67
R2	34.02
R1	33.52
Pivot	32.73
S1	32.23
S2	31.44
50% To Target	33.50



OSHKOSH CORP

Symbol	OSK
Sector	rm Machinery & Heavy Trucks
Sector Symbol	$DJI
Pattern	Fast Ball
Position	Short
Entry	23.50
Target	23.15
R2	26.39
R1	25.03
Pivot	24.32
S1	22.96
S2	22.25
50% To Target	23.33

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Stocks And Sectors On The Radar

Tuesday, February 14, 2012



VULCAN MATLS CO

Symbol	VMC
Sector	Construction Materials
Sector Symbol	$DJI
Pattern	Infield Fly
Position	Short
Entry	46.98
Target	46.66
R2	**47.81**
R1	**47.46**
Pivot	**47.27**
S1	**46.92**
S2	**46.73**
50% To Target	46.82

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Trade Date 14-Feb-12 **Tuesday**

Around The Horn

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
COH	Infield Fly	74.01	Short	74.45	73.73	73.45	$IXY.X
EFX	Infield Fly	42.64	Short	43.11	42.39	42.13	$DJI
NE	Infield Fly	38.74	Short	39.11	38.51	38.28	$XOI.X
SWN	Infield Fly	33.35	Short	33.71	33.13	32.90	$XOI.X

Stocks To Watch

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
BG	Infield Fly	63.48	Short		63.19	62.90	$CMR.X
CVH	Line Drive	32.58	Long		32.77	32.95	$HCX.X
TDW	Infield Fly	59.81	Short		59.63	59.44	$XOI.X

Stocks And Sectors On The Radar

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
ED	Fast Ball	57.77	Short	SCALP	57.63	57.48	$UTY.X
EXR	Switch Hitter	26.79	Long	SCALP	26.91	27.03	$DJR.X
IP	Line Drive	33.33	Long	SCALP	33.50	33.67	$IXB.X
OSK	Fast Ball	23.50	Short	SCALP	23.33	23.15	$DJI
VMC	Infield Fly	46.98	Short	SCALP	46.82	46.66	$DJI

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Trade Date 14-Feb-12 **Tuesday**

Around The Horn

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
COH	Infield Fly	74.01	Short	74.45	73.73	73.45	$IXY.X
EFX	Infield Fly	42.64	Short	43.11	42.385	42.13	$DJI
NE	Infield Fly	38.74	Short	39.11	38.51	38.28	$XOI.X
SWN	Infield Fly	33.35	Short	33.71	33.125	32.9	$XOI.X

Stocks To Watch

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
BG	Infield Fly	63.48	Short		63.19	62.9	$CMR.X
CVH	Line Drive	32.58	Long		32.765	32.95	$HCX.X
TDW	Infield Fly	59.81	Short		59.625	59.44	$XOI.X

Stocks And Sectors On The Radar

Symbol	Setup	Entry	Direction	Stop	50%	Target	Sector Symbol
ED	Fast Ball	57.77	Short	SCALP	57.625	57.48	$UTY.X
EXR	Switch Hitter	26.79	Long	SCALP	26.91	27.03	$DJR.X
IP	Line Drive	33.33	Long	SCALP	33.5	33.67	$IXB.X
OSK	Fast Ball	23.5	Short	SCALP	23.325	23.15	$DJI
VMC	Infield Fly	46.98	Short	SCALP	46.82	46.66	$DJI

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Around the Horn:
The Rule Book

Just as the Around the Horn trading plan developed for our personal use, these rules also evolved to maximize our own trading profits, minimize risk and still allow the trades room to breathe. When we compute the monthly results, we use these rules to calculate the plan's efficacy. Individual trade results may exceed or fall short of the monthly results (for example, more or less favorable fills or missing a trade), but these rules allow comparison of results over time and a measure for one's own trading performance using pre-established criteria. While these guidelines will always have an exception to the rule (e.g. stopping out of a trade that later becomes profitable) over time, they serve us well more often than not.

Entries:

1. The entry price (or entry tick within the allowable slippage or gap) has to ***print on the NYSE***. That is, a stock that ticks the entry price on the NAS on or before the open does not count as a legitimate entry as the tick must originate on NYSE;
2. For ***Gaps*** and ***allowable slippage,*** profit target is the key. Your entry slippage should not be more than 25% of the total amount you expect to make and for planned trades should never be more than 20 cents total. Thus, if your profit target is a 40 cent gain, then allow for 10 cents of slippage. If the profit target is over a dollar, then 20 cents of slippage is reasonable. If you enter a trade beyond this level, then mentally shift gears and treat the trade as an intraday play or scalp trade, not as a planned trade;
3. ***No new entries*** after 12:20 PST/3:20 EST (40 minutes to close).

Stop Protocol:

Once you enter a trade at the stated entry price or within the acceptable 10 cent slip level there are several criteria we use to protect ourselves from losses, as well as protect profits, while still allowing some room for volatility. During the trading day, I like to think of these as hurdles, moving from one to the next as the trade progresses.

Hurdle 1: After entering the trade at the stated entry price, watch to see if the trade goes 10 cents in your favor FROM THE STATED ENTRY PRICE, NOT YOUR FILL PRICE. If it does not go 10 cents in the trade's favor from the entry price before it goes 10 cents against the trade, exit the trade 10 cents against your trade and watch for another entry opportunity.

Issues: This strategy has protected us against what I call getting "tagged-in" only to head straight to the stop-loss. To execute this strategy, a trader needs to be comfortable paying the extra commissions if the trade comes back to your entry. Also, another entry here does not count as a "second" entry. If you are uncomfortable with this strategy, don't use it and use the stop level as your exit.

Hurdle 2: Once the trade is in your favor 10 cents beyond the entry price, keep the stop loss at the stated stop loss until the trade hits the 50% to Target level.

Hurdle 3: At the 50% to Target level, move the Stop Loss from the stated stop loss to a breakeven level at the STATED ENTRY PRICE, NOT YOUR FILL PRICE.

Hurdle 4: Once the trade ticks within 10 cents to the stated Initial Profit Target, move the stop to a Profit Stop at the 50% to Initial Profit Target level.

Hurdle 5: Once the trade hits the Initial Profit Target, determine if the trade is zooming past your price (in other words, it would be a struggle to exit the trade at that price as it is trading so strongly in your favor it has already surpassed the Initial Profit Target before you can get your order in). If this happy situation is occurring, stay in and trail with a profit stop, initially at the Profit Target.

If the trade is not this strong (as occurs much more often), exit the trade at the Initial Profit Target. Some traders choose to exit only half or some other percentage at this level and then trail a profit stop initially at the 50% to Target level, then later the Initial Profit Target, then by some other method as the trade gets progressively further from this level (reversal of two closes, violation of the 8 period simple moving average, support/resistance, etc.).

Note: These are the rules we use to calculate the monthly performance. As trader's you may find some other variation useful. For instance, for the 10 cent "tagged in" rule when a trade has not gone more than 10 cents in your favor before reversing, some traders prefer not to exit at 10 cents against you in favor of a wider exit at a 50% to stop loss level, giving the stock a little more room to breathe. Another example some traders employ is to take a percentage of profits at the 50% to Target level, another percentage at the initial profit target, and the final if it travels further, with protective stops for each of these levels as the trade progresses.

It is important to understand how we are trading and the rules we are using. It is also important that trading rules suit your psychology. If you have questions or thoughts please don't hesitate to contact me at: Julie@TraderInsight.com

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